

Volume 21 Issue 5 October 2016



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SUBIC BAY FREEPORT CHAMBER OF COMMERCE ANNUAL BLOOD DRIVE 2016

The SBFCC had its 11th annual blood drive last October 21, 2016 at Ayala Malls Harbor Point. The annual activity was again supported and participated by both the SBMA officials and employees, walked-in donors, and SBFZ locators.

Special thanks and greatest appreciation to all those who supported this event:

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Phil Coast Guard Auxilary
Seven Sails Foundation, Global Group of Companies
Lion's Club-Olongapo City
Funtastic Park Subic
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Red Cross was able to collect 100 bags of blood from 100 successful donors out of the 136 people who $\overline{}$

went there to be assessed by the volunteer doctors and nurses.

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Send comments, suggestions, and materials to:

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MESSAGE FROM THE PRESIDENT

LOOKING AT THINGS FROM THE BUSINESS PERSPECTIVE



The media, including the social media is recently swarmed by opposing opinions about the Duterte Administration's recent actions and decisions which includes several unforgettable

remarks made by no less than the Philippine President against the US President, the European Union and the United Nations. At this point, it is very difficult to throw in any form of opinion in fear that either the pro or the anti might pounce on you like a raging bull.

Since extreme caution is required in discussing the present government; let us just confine these remarks within the bounds of the business community's point of view.

Do not get me wrong – the business sector is truly pleased that the rate criminality in the entire country has lowered these past few months. We can almost hear a sigh of relief from those who greatly fear being mugged, kidnapped, robbed and killed. Suffice it to say, we can all sleep a little soundly tonight knowing that criminals have a lower confidence level than last year.

The war against drugs is also a much welcome endeavor. Like all other sectors, the business sector is also threatened by the worsening rate of drug users and drug-related crimes in past years. Indeed, the proliferation of illegal drugs is one of the greatest disease this country has ever felt – it does not distinguish age, religion, social status and race. Whether you are rich, poor, man or woman, old and young; drug addiction will rot the very

fabric of human society.

We believe that these steps being made by the government, including the fight against corruption are all noble acts and are necessary in creating a better Philippines. However, at the back of our minds and deep within our hearts - we fear that there are still some people in the government who would take advantage of these efforts for their own selfish gains. Also, we fear that the rule of law might trampled be on because of the overwhelming anger and hate against criminals and drug syndicates.

From a woman's point of view; hate just like love, is also blinding. And perhaps in society's blindness we might fail to see that we are already violating the rights of others... the very same rights our forebears have fought for.

Back home in Subic, we welcome all of these changes. We welcome the relentless pursuit of the President against crime, corruption and drug abuse. Whoever President Digong appoints as the new Chairman and Administrator – the SBFCC will once again offer its services to assist the new head of agency and to create a clear communication line for the sake of a harmonious and peaceful coexistence between the business community and the SBMA Administration.

While we welcome the inevitable change, we are also praying and hoping for some sense of continuity in terms of what the previous SBMA leaders have established. Many of the systems established by the previous administration were proven by the business investors to be effective and useful and we hope that the new leaders would adopt the good and change or improve the bad.

MESSAGE FROM THE PRESIDENT

We are also hoping that the new leaders are also open to dialogues with the business community. Regular talks and forum are crucial in maintaining a healthy relationship between us and the authority.

Finally, the business locators are hoping that the new administration of the SBMA will also realize that the locators are the only constant factors in this great formula we call the Subic Bay Freeport Zone. Because government leaders come and go, but the locators will always be here – to weather out the storms, to boost the economy and to create jobs for the Filipino People.

Rose B. Baldeo President Subject Ray Freene

Subic Bay Freeport Chamber of Commerce

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Global Terminals and Development Incorporated (GTI) is one of the biggest property developers and leasing companies in Subic Bay Freeport Zone, and at the same time the Port Facility Operator and Manager of the former US Navy Ship Repair Facility (US Navy SRF Compound) in Subic, GTI is also engaged in Equipment Leasing and Waste Recovery for all types of vessel.

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CALENDAR OF UPCOMING EVENTS

DATE	NAME OF ORGANIZATION	EVENT/ACTIVITY	VENUE
OCTOBER			
04, 05, 07	First School of SBFZ	8 th Annual Sportfest	Subic Gym
07-09	CFC Singles for Christ	Central Luzon Regional Conference	SBECC Lounge or Plenary 1
13	Federation of Philippine Industries	Fight it Warriors Launch	SBECC
13	SBMA Ecology	Recyclable Collection Events	SBECC office 3
22-23	RunBikeSwim, Inc.	Tri United 3	SBECC/SBFZ roads
NOVEMBER			
12-13	Extribe/SBMA	Subic International Marathon	SBFZ roads
19	Assembly of Diabetes Clubs of North and Central Luzon, Inc.	"Eyes on Awareness" Awareness	Subic Gym
19	Philippine Red Cross Olongapo City	Aero Zumba	Remy Field
DECEMBER			
08	SBMA	Yearend Thanksgiving Affair	SBECC Plenary 2
16	Ezset Tong Lung (Phils.) Metal Industry Co., Inc.	Christmas Party	SBECC Plenary 2

SUBIC BAY FREEPORT CHAMBER OF COMMERCE ACHIEVEMENT REPORT

- July 26, 2016 SBFCC Board Meeting
- July 26, 2016 Conducted Mixer & Networking Night at Rali's Restaurant
- July 26, 2016 Launching of the SBFCC Discount Card Program
- July 29, 2016 Meeting with SBMA Senior Deputy Administrator for Business Group, Mr. Stef Saño, regarding cutting of Red Tape and improving Business Procedure
- **August 11, 2016** Presentation and Meeting with SBMA Execom regarding 1st SBFCC President's Cup, A Golf Tournament for a Cause
- August 22, 2016 Attended the ICC Coordination Meeting
- August 23, 2016 SBFCC Board Meeting
- August 25, 2016 Meeting with Philippine Red Cross Olongapo Chapter Team
- August 26, 2016 Attended the Federalism Forum
- **September 8, 2016** Attended the Central Luzon Chamber's Meeting at Crown Royale Hotel, City of Balanga Bataan
- **September 27, 2016** Conducted Mixer & Networking Night at Buma Subic Hotel

SBFCC NEWS UPDATE

42ND PHILIPPINE BUSINESS CONFERENCE & **EXPO**

SBFCC President Rose B. Baldeo and Executive Director Donna May B. Tamayo attended the 42nd Philippine Business Conference held last Oct 12 and 13, 2016 at the Marriott Hotel in Pasay City. The conference was organized by the Philippine Chamber of Commerce and Industry (PCCI) of which SBFCC is a member.



It was the biggest gathering of all the major stakeholders in the business industry around the country and participated by the top government officials and ambassadors of the different countries like Japan, and China.



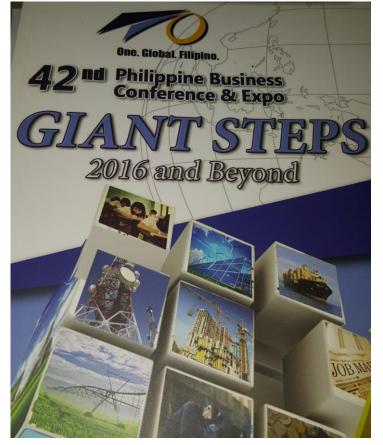
Among the top businessmen that we spotted joining the panelists during the break-out sessions were Jaime Augusto Zobel de Ayala of Ayala Corporation, Christian Gonzales, ICTSI Head of Asia Pacific, GMA 7's Atty Felipe Gozon, Jose Marie del Rosario, President of

Microtel Inns and Suites, and a lot more.

President Rodrigo Duterte gave his keynote address on the second day of the conference. Other speakers before him were Vice President Leny Robredo, Senators Miguel Zubiri and Lucy Torres. Secretary Arthur Tugade of DOTC and Sec. Alfredo Yasay of Foreign Affairs also gave their reports about their respective areas of concern.



The theme for this year's conference was, " Giant Steps for 2016 and Beyond".





BLR INITIATED NATIONWIDE FOCUSED GROUP DISCUSSIONS ON ENDING ENDO



with line the administration's current pronouncement to end endo and as part of the second and third tracks of its three-pronged action plan on the matter, the Department of Labor and Employment, through the Bureau of Labor Relations (BLR), spearheaded a nationwide Focused Group Discussion (FGD) Relative to the Effective Implementation of the Law on Security of Tenure and Protection of Employees under Legitimate Forms of Fixed Period Employment. The series of FGDs, divided into four sessions, was conducted to consult the stakeholders on their opinions and proposals to address the issue of endo.

The first part of the FGD was held in Cebu City on 9-10 September, while the second phase was conducted in Pampanga on 19-20 September. Representatives from the National Capital Region (NCR) and Mindanao area attended the third FGD in Metro Manila on 22-23 September and the fourth FGD in Davao on 26-27 September, respectively. Dir. Benjo Santos Benavidez of the BLR, together with Regional Director and Executive Labor Arbiter of the host region, joined the selected labor and employer representatives for each FGD.

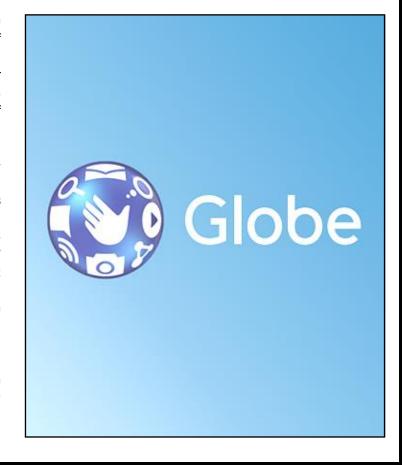
Academicians and labor law practitioners would be participating in the fifth and last FGD in Quezon City on 30 September, during which the experts are expected to comment and give their recommendations

on the same. Some of the pertinent topics discussed during the first four FGDs include the imposition of penalties, provision of separation and retirement pay to butsourced workers, changes in administrative requirements particularly

administrative fees and substantial capital requirement, clarification on the definition of right of control, licensing of contractors or subcontractors, effect of repeated hiring, and parameters of a valid fixed-term employment, seasonal employment, probationary employment, and project employment.

It was expected that the labor and employer sector would nave opposing views on the matter. Notwithstanding these differences, both groups expressed their support to the endeavor to end endo, emphasizing that monitoring and strict implementation of the existing laws and rules are critical to ensure the effective balancing of the rights and prerogatives of the employer sector vis-à-vis the security of tenure and labor rights of all Filipino workers.

END/ Athena M. Villagonzalo



SBFCC NEWS UPDATE

NO DISRUPTION FOR HANJIN-SUBIC **WORKERS**

Workers of Subic shipbuilder Hanjin Heavy Industries and Construction-Philippines (HHIC-Phil) have been assured that their company is not affected by the problem besetting Hanjin Shipping Corporation.

Subic Bay Metropolitan Authority (SBMA) Chairman Roberto Garcia issued this statement following inquiries from workers at HHIC-Phil's Redondo Peninsula shipyard in Subic Freeport after Hanjin Shipping Co. Ltd., reputedly the world's seventh largest shipping line, filed for bankruptcy protection in the United States last Friday.



Overview of the shipbuilder Hanjin Heavy Industries and Construction-Philippines (HHIC-Phil) shipyard in Subic Freeport. (MB file photo)

"I think that the Hanjin workers in Subic have nothing to worry about because the financial woes affecting Hanjin Shipping has no impact on Subic," Garcia said.

"They can rest assured that the Hanjin company in Subic is a separate entity and the one here is very stable," Garcia added.

Accordingly, the Korean shipping line was left bankrupt when creditor-banks rejected its debtrestructuring plan. Lately, Hanjin Group, which is its parent company, has announced it will put up \$90 million to bail out the shipping line.

Garcia pointed out that the shipbuilding firm Hanjin in Subic Freeport and the bankrupt company Hanjin Shipping are two separate entities.

"HHIC-Phil is not related to Hanjin Shipping, so there is no need to worry," he said, pointing out that the Subic shipbuilder has separated from the Hanjin Group in 2005.

Earlier, HHIC-Phil Managing Director for External Trade Yoo Hoan Jo also said that the Subic shipbuilding firm remains financially healthy and stable.

"Despite what is happening in the shipping industry, orders for container ships are still coming," Jo said in a statement. He said the new orders include three Ultra Large Container Vessels (ULCVs) that will have the capacity to carry 20,600 twenty-foot equivalent unit (TEU) containers in one hauling.



The HHIC-Phil official added that the new projects "would likely mean additional workers for the completion of these three ULCVs." Source: Bernie Magkilat, Manila Bulletin

BOI APPROVES SUBIC POWER PLANT

Redondo Peninsula Energy Inc., led by Meralco PowerGen Corp., received a certificate of registration from the Board of Investments for its 600-megawatt coal-fired power plant in Subic, Zambales costing billion.



"The registration entitles RPE to duty-free importation of equipment, materials and spares used for the power plant for a period of five years from date of registration. Also income tax holiday for four years from commercial operation," RP Energy project development manager Joselito Lantin said Friday.

SBFCC NEWS UPDATE

Lantin said RP Energy would build the project in phases. The company is currently negotiating for the engineering, procurement and construction contract covering the first 300-MW phase of the project.

He said the EPC contract would include an option for a second 300-MW unit



"Targeted to start construction for phase one is fourth quarter 2016. Expected commercial operation is late 2019/early 2020," Lantin said in a recent briefing.

Electricity generated by the project is covered under a separate power supply agreement with Manila Electric Co. accounting for 225 MW and Aboitiz Energy Solutions contracting 75 MW.

The company signed an amendment to the power plant site lease and transmission line right-of-way lease agreements with the Subic Bay Metropolitan Authority February.

"We will do 300 MW and then [expand to] 600 MW, depending on our capability to interconnect with NGCP [National Grid Corporation of the Philippines]. It just takes a few months before you can start the phase two," Meralco PowerGen chairman Manuel Pangilinan said earlier.

Meralco PowerGen is the power generation arm of Meralco, the country's biggest power distributor, and owns a majority stake in RP Energy. (Alena Mae S. Flores, Manila Standard)

SBITC SERVICES LARGEST SHIP TO CALL AT THE PORT OF SUBIC

Subic Bay International Terminal Corp. (SBITC) recently serviced the largest container vessel to call at the New Container Terminals 1 & 2 at the Port of Subic, the APL Tourmaline.

The Singaporean vessel is part of American President Line's (APL) Manila Express Service (MNX), which features weekly direct calls to Subic Bay and Manila's North and South Port. The service starts from Kaohsiung, Taiwan then heads to Subic Bay and Manila in the Philippines, before returning to Kaohsiung.



The APL Tourmaline made its maiden call at the New Container Terminal 1 and 2 (Manila Bulletin)

The service also connects the Philippines to Japan through Kaohsiung via APL's Japan-Thailand-Vietnam (JTV) and Japan-Thailand 2 (JT2) services. With a length overall of 294.11 meters and capacity of 4,500 TEUs, APL Tourmaline replaces the 259.80-meter long, 4,330-TEU capacity APL Bahrain as the largest vessel to be serviced by SBITC. APL Bahrain made its maiden call to the Port of Subic in 2010. The vessel highlights the port's capability to handle large ships and increased container traffic as more businesses start using Subic for its logistical advantages.

SBITC is a subsidiary of International Container Terminal Services, Inc. (ICTSI). ICTSI is in the business of port operations, management and development. ICTSI's portfolio of terminals and projects spans developed and emerging market economies in the Asia Pacific, the Americas, Europe and the Middle East, and Africa. ICTSI has received global acclaim for its public-private partnerships with governments divesting of their port assets to the private sector. Source: manila bulletin

MALACAÑANG NAMES ESCOLANGO AS OIC SBMA ADMINISTRATOR

In a memorandum order dated Oct. 19, Executive Secretary Salvador Medialdea said Escolango's appointment was "in the exigency of service and to ensure uninterrupted delivery of public service."



Escolango was the SBMA Deputy Administrator for Legal Affairs prior to his appointment as OIC Administrator.

Escolango replaced Roberto V. Garcia, chairman and administrator of SBMA for the last five years.

In a text message, Escolango said he was honored by the appointment and President Duterte's confidence "and I will certainly do my best to live up to it."

"In tandem with Chairman Martin Diño, we will build on what SBMA has accomplished under Chairman Bobby Garcia whose leadership has turned the agency in tiptop shape as records and statistics will show," the newly-appointed administrator stressed. A respected lawyer in Olongapo, Escolango holds a doctoral degree in public administration, a master's degree in public management, a law degree from the Far Eastern University, and a bachelor's degree from the New Era University.

Just recently, he successfully passed the Career Executive Service Written Exam (CSE-WE), a part of the CES eligibility examination process duly administered by the Career Executive Service Board (CESB) for appointment to a "third level" position in the government.

Jake Escalona, an SBMA locator, and residents of Olongapo welcomed the appointment of Escolango.

"Local businessmen and traders who are confused as to who is the designated administrator, have been somewhat appeased with the designation of an OIC Administrator," Escalona said.

"At long last, somebody from Olongapo has been tapped to lead the SBMA. Not to forget that he is a career official with CESO qualifications and who already knows the intricacies in running the agency," Dennis Legaspi, an Olongapo resident pointed out.



"We assure Administrator Escolango of our full support as he leads the agency to new heights," Marcus Gonzales, an SBMA employee said.

He is married to Michelle Cortez-Escolango and is blessed with four children. (Jelly F. Musico, PNA) RMA/JFM

http://www.pna.gov.ph/index.php?idn=&sid=&nid =&rid=933748





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SBMA CHAIRMAN DIÑO, OTHER GOV'T APPOINTEES TAKE THEIR OATH BEFORE DUTERTE

President Duterte swore into office Tuesday (Oct. 11) more than a hundred government appointees led by party mate Martin Diño as chair of the Subic Bay Metropolitan Authority and lawyer Amado Valdez as chair of the Social Security System.



Also sworn into office were Special Envoy of the President to the Middle East Roy Cimatu, Philippine Ambassador to Spain Philippe Lhuillier, Philippine Ambassador to Kenya Norman Garibay, Philippine Ambassador to Nigeria Shirley Ho-Vicario, Philippine Ambassador to Japan Jose Laurel V and Philippine Ambassador to Qatar Alan Timbayan.

Other new appointees were Agriculture undersecretary Bernadette Romulo-Puyat and Public and Works Highways undersecretary for legal affairs Karen Jimeno.

Several undersecretaries and assistant secretaries from the budget, education, foreign affairs, information and communication technology, interior and local government, defense, energy, finance, health, justice labor, science and technology trade, social welfare, tourism and transportation departments also took their oath before the President.

Duterte also administered the oath taking of the new officers of the League of Municipalities of the

Philippines, a handful of judges and state prosecutors.

PHOTO: SBMA Chairman Martin Diño, along with other newly-appointed officials, at the mass oath-taking ceremony led by President Rodrigo Duterte in Malacañang. (screen grab from RTVM)

Sources:

http://newsinfo.inquirer.net/824742/more-govtappointees-take-their-oath-before-duterte http://www.mb.com.ph/ex-law-dean-now-sss-headamong-more-than-100-new-govt-appointees/

CHINESE FIRM TO BUILD CLARK-SUBIC BULLET TRAIN AS PPP

The Philippines may soon join the ranks of Japan, South Korea, and Taiwan among the Asian countries with a highspeed rail system or bullet train.

On the sidelines of an inquiry by the House transportation committee, Subic Bay Metropolitan Authority (SBMA) Chairman Martin Diño revealed the country's first-ever "bullet train" would be built between Subic in Zambales and Clark in Pampanga.



Diño said the bullet train project will be carried out through a public-private partnership with a Chinese company. He did not name the firm.

Diño said discussions on the railway project would be part of President Rodrigo Duterte's state visit to China on October 18 to 21.

SBMA NEWS UPDATE

The Clark-Subic bullet train is among the topics President Rodrigo Duterte will discuss with the Chinese when he visits China next week, according to the SBMA official.

"It is our first bullet train. Hopefully, magawa agad," he told reporters.

High-speed trains usually operate at speeds of around 200 km per hour, while Japan's famous bullet trains or shinkansen can run at maximum speeds of more than 300 km/h.

In comparison, trains of the Metro Rail Transit, Light Rail Transit, and Philippine National Railways run at average speeds of 40 km/h. — VDS, Mark Merueñas, GMA News

http://www.gmanetwork.com/news/story/584714/mo ney/companies/chinese-firm-to-build-clark-subicbullet-train-as-ppp

SBMA CHIEF SUPPORTS CALL TO USE SUBIC PORT

The Subic Bay Metropolitan Authority said Monday it supports the recommendation of House Speaker Pantaleon Alvarez to utilize the port in Central Luzon.

SBMA chairman Martin Diño said in a statement the proposed plan was highly beneficial to the country's economy because it would increase business activities in the northern regions of Luzon.

"Efficient trading boosts business growth and where there are thriving businesses; there are job opportunities," Diño said.

He cited that over 30 million Filipinos would benefit from the proposed utilization plan, providing jobs to several regions in the country.

He said Central Luzon was among the fastest growing regions in the country where infrastructure projects were put in place and where investors were flocking in

"The roads leading to and from Central Luzon is in



place, labor costs are attractive, utility prices are lower than other cities; it is a good place to do business," he said. Diño cited an efficient port waiting in Subic Bay that could cater to businesses at the shortest turnaround time possible.

"The port in Subic can hold 600,000 TEUs (twenty-foot equivalent unit) but it can also handle TEUs (forty-foot equivalent units)," he said.

"Imagine, in just four hours your goods are already en route to their destination," Diño added.

The SBMA chairman said doing business in Subic was like transacting in Manila because the travel time would be cut short and roads leading to destinations were more favorable for truckers.

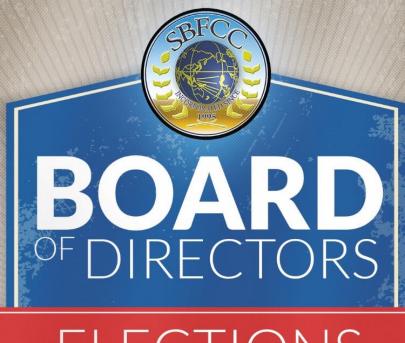
"You have the NLEx (North Luzon Expressway), SCTEx (Subic-Clark-Tarlac Expressway) and well paved diversion roads that assure on-time delivery of goods and services. And for businesses, time is a very important resource for investors," Diño said. He said the SBMA was waiting for the approvals of the proposed infrastructure projects pitched by the agency to the National Economic and Development Authority to fully harness the potential of the region. (Manila Standard Business)

РНОТО:

The Subic Bay Freeport Zone and (inset) SBMA Chairman Martin B. Diño (AMD/MPD-SBMA)

http://thestandard.com.ph/business/218463/sbma-chiefsupports-call-to-use-subic-port.html

SUBIC BAY FREEPORT CHAMBER OF COMMERCE



ELECTIONS

2016

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W W W . S B F C C . C O M



ALEX FREDERICK E. AVELINO

Teppan 101 Representative

Alex Frederick E. Avelino, or Alex for short, has been in the hotel services industry for more than two decades, spanning a career which brought him to some of the top hotel brands inside and outside of the Philippines.

Starting out as an auditor for Hyatt Regency in Manila, Alex rose up the ranks touching the different aspects of hotel management, honing his skills to lead him to other major hotel brands around the world. From Novotel in Abu-Dhabi, to Nagaworld in Cambodia, Alex has not just gained the training needed to lead, but the exposure, as well, to face a larger global market.

By 2009, Alex was acquired by Resorts World Sentosa in Singapore, serving as the hotel's duty manager for almost five years. By May 2016, Alex joined Le Charme Suites Subic as the team's operations manager, manning the helm for all the day-to-day activities of the hotel's staff and ensuring that the highest standards in service are delivered, come opening day.

Through his work as Le Charme's operations manager, Alex is also able to carry out one of his advocacies, which is to empower young Filipinos with all the necessary skills to be globally competent employees. Believing that "you only fail when you give up" Alex always aims to instill the never-say-die mentality into his teams making sure to share all his experience and knowledge gained from his 20 years' worth of experience in the hotel services industry.

Apart from uplifting the capabilities of his employees, Alex is also hoping to be instrumental in bringing back the glory days of Subic, who as many would know was once the top tourist destinations in the Philippines. In his own words, Alex shares that "Subic is the place where I can relax, with the fresh air, wide roads and verdant surroundings," and that "this is something that I want to share with not just Filipinos, but with the rest of the world."

Alex is also a nature-lover having grown up in Las Pinas, at a time when it was still surrounded by trees, clean creeks and where one could avail of the daily Carabao ride or two. Growing up, Alex had also developed a knack for outdoor sports, with Football being one of his go-to games.

It comes to no surprise then that he has also developed the skills needed to be a team player, believing that not every person is perfect and being humble enough to admit his own mistakes. Patience has also been a driving factor for Alex who has always believed in working steadily, but to guarantee high-end output.

Alex's steadfast attitude can also be linked to his personal life, who having taken care of his sick wife while sending three kids to college, has developed a strength and tenacity that have already made the solid foundation of his capable leadership.

Street-smart, humble, patient and with his all approachable look, Alex stands to be one of the premiere leaders in the hotel services industry Subic in the very near future.



JAY PROTACIO MENDOZA

Global Group of Companies Consortium Inc.

Currently engaged as the Chief of Staff for the Global Group of Companies Consortium Incorporated.

He has been a volunteer for the Subic Bay Freeport Chamber of Commerce (SBFCC) for more than five (5) years; doing coordination work with various

government agencies such as the DOLE, TESDA, PCG, DENR, SBMA and the local government units of Olongapo City, Bataan and Zambales and representing the interests of the SBFCC for issues involving:

- 1. Labor related matters
- 2. Freeport Security Concerns
- 3. Environmental Concerns
- 4. Government Policies
- 5. Labor Skills Mapping
- 6. Outreach Programs

Jay Mendoza is also an SBFCC Volunteer for actual ground works of projects, activities and outreach programs like the series of projects conducted in Tanauan Leyte for the victims of Typhoon Yolanda (Haiyan). The Leyte effort includes the rehabilitation of Guindag-An Elementary School, the creation of a potable water supply system and the construction of a Multi-purpose Hall in Barrio Guindag-An, in Tanauan Leyte.

He has been actively representing not only the interest of the Chamber but the interests of the business locators in the SBFZ in all Government and Non-government forum on local and national levels.

For over 5 years now, Jay Mendoza has been using his spare time as a volunteer for the SBFCC as its representative for discussion groups and forum or as the actual ground personnel for projects and activities.

Jay Mendoza earned his Bachelor's Degree from Psychology at the University of the Philippines and studied Bachelor of Laws at the Arellano University School of Law and graduated from the RMTU College of Law.

His former employment includes:

- 1. HR Manager and Project Manager for a US based NGO
- 2. Training and Development Specialist for a call center in Quezon City
- 3. Supreme Court- PHILJA/PMC Local Court Mediator

His interests include:

- 1. Literary writing
- 2. Photography
- 3. Biking

Jay Mendoza, your hard working Chamber Volunteer.

ZEDRIK AVECILLA

The Lighthouse Marina Resort



is a visionary leader dedicated to excellence and to the upliftment of his community. His expertise allows him to promote Subic Bay as a premier sustainable tourism destination that helps in the development of the local community. He is the Director for Marketing at The Lighthouse Marina Resort, one of the best boutique hotel in Subic Bay Freeport. He received his Bachelor's Degree in Management Information Systems at AMA Computer College and his Master Degree in Business Administration at the Ateneo Graduate School of Business. Considered as one of the movers and shakers of Subic Bay, he is very active in promoting Subic Bay Freeport through events, promotions and other campaigns. He specializes in Marketing Management, Service Marketing, Branding, Advertising and Promotions, Graphics and Design, Integrated Marketing Communications, and Tourism Services.

Being in the tourism industry, he has made it a point to travel and explore the neighbouring towns of Zambales and Bataan where he has gained his appreciation with the natural environment. His love of the environment grew from there which led him to take a stand and stop the exploitation of our mother nature. He started the International Coastal Cleanup Zambales (ICCZ) back in 2008 and since then has received numerous awards and recognition both from the Department of Environment and Natural Resources and the Philippine Coast Guard Auxiliary. Furthermore, he was appointed as the Deputy Chief of Staff for Marine Environmental Protection in the 111th Squadron PCGA where he serves as a Lieutenant Commander. His is also invited as a director for the Reef Check Philippines early this year.

The ICCZ campaign has brought together hundreds of thousands of volunteers since its inception and was the number #1 province with the most number of volunteers in 2014 and 2015. In 2014, he established the Lighthouse Marina Resort Legacy Foundation whose mission was to improve the lives of people in the community through integrated and sustainable programs to enhance tourism, livelihood and environment.

In addition to his environmental endeavours, his love for the ocean has also made him an avid sailor. He has represented and given glory to the Philippines in several yacht competition all over asia. He is one of the founders of the Subic Sailing Club who organizes internationally acclaimed yacht racing events in Subic Bay Freeport and thus making Subic Bay as the premier yacht racing destination in the country. He continues to compete and act as a sailing ambassador for Subic Bay and the Philippines in all his travels



His passion to uplift, develop and uphold the highest standards of service to improve the businesses in the Freeport has lead him in the formation of the Subic Bay Hotels, Attractions, and Tourism Stakeholders Visitors Board whose mission was to unify and strengthen the tourism industry of Subic Bay Freeport, Olongapo, Zambales and Bataan presenting one voice on public policy while serving the needs of its diverse members.



He was also elected as one of the directors for the Subic Bay Freeport Chamber of Commerce and served as the corporate secretary for the year 2014-2015. He is the chairperson for Sports, Tourism and Environment Committee and Co-chair to the Information and Communications Technology Committee.

In the course of his career, he has ventured into film making and has produced several high quality video materials for Subic Bay from Sports Coverage to Featured Documentary. He made use of this skill as a tool to spark a movement in making a positive impact for the environment as well as promoting Subic Bay as one of the best ecotourism and active sports destination in the country.

He believes that every corporation has an overarching social purpose that transcends the operations of corporate social responsibility and, when well understood and effectively integrated, can have profound business and social results. As his social awareness widens, it has transformed the way he does business. He is dedicated into making a change in helping the community he lives in.

DONALD J. MANALO, RME, MBA Ovaldesk Inc.



- Partner, Asprec- Manalo OSH Co. (DOLE Accredited Safety Training Organization No. 1030-121215-0074)
- Training Director, Salus Consultancy Services (DOLE Accredited Safety Training Organization No. 1030-022015-0068)
- CEO, Trainers in T-shirts (The only UK-NEBOSH accredited provider in the Phils. and recipient of the 2014 Global Achiever's Award as the best OSH training provider in the Phils)
- President, Ovaldesk, Inc.
- Board Director, Subic Bay Freeport Chamber of Commerce (Chairman, Labor and Safety)
- Affiliate Member, IOSH Singapore Chapter, No. 173391
- Certified NEBOSH with Credit, Institute of Occupational Safety and Health, United
- Accredited OSH Practitioner in the field of Training and Consultancy Department of Labor and Employment No. 1033-140122-N-0185
- Registered Mechanical Engineer, Registration No.
- Graduate of Bachelor of Arts in Mechanical Engineering at University of Santo Tomas, Manila
- Founding Director, Subic Safety Organization
- President, Tomasino Inhinyero Mekanikal
- Consultant on Out-Based Program, University of Santo Tomas- Mechanical Engineering Department
- Resource Speaker, DOLE Accredited OSH Courses (BOSH, COSH, LCM, SPA, One-Day Safety Awareness Seminar)
- Convention Speaker, Philippine Society for Industrial Security (PSIS)

- Former Safety Head, National Power Corporation, SPUG-Luzon Operations covering 63 power plants in different provinces
- Safety Head, National Power Corporation, SPUG-Luzon Operations covering 63 power plants in different
- Sector Ablaze Coordinator and Mission Core Group Member, Couples for Christ

STEVE EGGERS

Steelfab



Profile

- I was born in Western Australia and only educated to year 10 so I stated work when I was 15 years old I went straight into an apprenticeship at 16 years old and completed a 4 year term, I am a self-made man and my main education is school of life with me what you see is what you get no smoke & mirrors.
- I have worked for myself since I was 25 and have not stopped yet I started Steelfab on the 17th of February 1992 in Mundaring Western Australia and started the Subic factory 8th of August 2011
- I am a lateral thinker and see things differently from most people I think I can bring some good qualities to the chamber sometimes you need a different perspective on things

Platform

- To encourage more manufacturing locators to join the chamber & be more active
- To "UNITE" the Manufacturing locators & Tourism locators as 1 voice
- Challenge other chamber members to say what they feel and don't just go with the flow
- To eliminate smoke & mirrors in SBFZ and focus with truth and honesty
- To assist SBMA with new locator inquiries

DERRICK MANUEL Ayala Malls' Harbor Point



"Currently a General Manager for Ayala Land Malls Inc., Derrick Manuel manages Ayala's mixed-use property in Subic Bay - - Harbor Point. He has spent the majority of his working career in the Subic Bay Freeport Zone, starting as a volunteer with the Subic Bay Metropolitan Authority Tourism Department as a college student in 1995. After graduating with a degree in Civil Engineering, Mr. Manuel worked with the Tourism Department before transferring to the SBMA's Business Group, where his trajectory in the business world began as he earned positions in the Marketing Department, the Office of the Deputy Administrator for Business Group and SBMA's Locator's Registration and Licensing Department. From government service he moved to property management handling tenant relation for the SM Supermalls. His passion for public service through government work was reignited when he was invited to join the Office of SBMA Administrator Armand C. Arreza. Ultimately, Mr. Manuel's strong background in business, and specifically doing business, investment and tourism promotion in the Subic Bay Freeport Zone, lead Ayala Land Inc. to hire him as Operations Manager and eventually General Manager of Harbor Point.



Mr. Manuel is also an active member of the Eucharistic Minister of Holy Communion (EME), and San Roque Chapel's Lectors, Commentators & Psalmists Guild (LCPG) and was part of Olongapo Jaycees, Inc. He was also elected a director of the Subic Bay Freeport Chamber of Commerce in 2014 and President of Ayala Business Club (ABC) for Central Luzon in 2015. He is currently completing his master's degree in management at the University of the Philippines."

EDNA CANLAS Subic Water



Edna is SUBICWATER's Chief Operating Officer and General Manager. She was voted as SBFCC director and took charge over the Committee on Environment and the Membership Committee in 2015 and 2016, respectively.



Together with Chamber president Ms. Rose Baldeo, the two worked to address the concerns of the members while at the same time provide updates and technical expertise needed to promote the members' respective businesses.

Her infectious passion towards achieving organizational excellence, as evidenced throughout her solid professional career that now spans more than 30 years, is what Ms. Canlas offers to the SBFCC members and to the organization as a whole, so that the business sector in the Freeport can rise up to its full potential and effectively perform its critical role in the upliftment of our society.



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NEW MEMBERS

Company: BROADBAND BROADCAST SERVICES PTE LTD-PHIL. BRANCH

Rep: Gabriel Z. Pimentel Business: Satellite Operator

Address: Group 5, Naval Magazine, SBFZ

Phone: 252-9004; 02-846-0088

Email: garie@absatellite.com; alfred@absatellite.com

Company: MALAYAN INSURANCE COMPANY, INC.

Rep: Roy G. Gumabay, Jr. Business: Non-life Insurance

Address: Unit 115 Charlie Bldg. Subic International Hotel

Sta. Rita Road, Subic Bay Freeport Zone

Phone: 252-3255

Email: egumabay@malayan.com; malayan@malayan.com

Company: BUMA SUBIC HOTEL & RESTAURANT

Rep: Sang Hyun A. Lee

Business: Hotel and Restaurant

Address: Block 3, Lot 2B, Moonbay Marina Area, Waterfront

Road, Subic Bay Freeport Zone

Phone: 250-8282

Email: info.bumasubic@gmail.com

Company: REV-UP AUTOMOBILE CORPORATION (CHEVROLET TARLAC)

Rep: Felimon Ligon Business: Automobile

Address: Maharlika Road, Brgy. Malasin, San Jose City

Nueva Ecija

Phone: 09262431694

Email: chevyoracionmark@gmail.com

Company: EMERGYA WIND TECHNOLOGIES B.V.

Rep: Ad Villaos

Business: Wind Turbines

Address: 22C Tower One & Exchange Plaza Ayala Triangle

Ayala Avenue, Makati City Phone: 02-368-5638

Email: ad.villaos@ewtdirectwind.com

Company: TAILIN ABRASIVES CORPORATION

Rep: Kiko Wu

Business: Manufacturer of Resinoid Grinding Wheels Address: #25 Innovative St., Cor. Efficiency Ave. Phase 1,

SBGP, Subic Bay Freeport Zone Phone: 252-6318 to 6320

Email: joan_escano@tailinsubic.net

RENEWED MEMBERS

Company: PMFTC INC. Rep: Roman Militsyn

Business: Tobacco Manufacturing

Address: 27/F Tower 1, The Enterprise center 6766 Ayala

Avenue, 1226 Makati City Phone: 02-886-5901

Email: dideth.santiago@pmi.com

Company: SUBIC BAY INT'L TERMINAL CORP.

Rep: Roberto Locsin

Business: Container terminal operator

Address: NCT-1 San Bernardino Rd. Port District, SBFZ

Phone: 252-6475 / 6477

Email: sbitc@pldtsubictel.com

Company: STEELFAB WATER SOLUTIONS ASIA, INC.

Rep: Steve Eggers **Business: Logistics**

Address: 28-31 Lot 49-51. Unit B SBGP, SBFZ

Phone: 250-2393

Email: steve@steelfab.com.ph

Company: COURT MERIDIAN HOTEL & SUITES/

INNASIA CORP.

Rep: Irish Khrystal S. Ong Business: Hotel and Restaurant

Address: Lot B. Waterfront Road Cor. Rojas St. CBD, SBFZ

Phone: 223-2324

Email: susanbd@stpeter.com.ph

Company: POLARMARINE, INC.

Rep: Carolina J. Agoo

Business: Manufacturer of tank cleaning machine for

maritime industry

Address: Bldg. 8487, Naval Magazine, SBFZ

Phone: 252-7831

Email: carolina@polarmarine.ph

Company: THE MANILA TIMES COLLEGE OF SUBIC,

INC.

Rep: Maricel Gutierez Business: School & Hospital

Address: Amorosa Comp. Upper Cubi, Zambales Highway,

Subic Bay Freeport Zone Phone: 252-1804; 250-0971 Email: gdmcsubic@yahoo.com

Company: ROYAL CARGO LINES, INC.

Rep: Helen Grace Yumang

Business: Logistics and Transportation, International freight forwarding, Warehousing, Trucking and Hauling, Customs

brokerage

Address: Liberty outlets compound, Boton area, SBFZ

Phone: 252-7834; 252-3907

Email: helengrace.yumang@royalcargo.com

Company: INBOUND PACIFIC FREEPORT, INC.

Rep: Mia Yumul Business: Retail

Address: Puregold Bldg. Along Rizal Highway & Argonaut

Highway, Subic Bay Freeport Zone

Phone: 250-0763

Email: miayumul@fashionrack.com.ph

Company: OVALDESK INC.

Rep: Donald Manalo

Business: Occupational Safety and Health; Training &

Consultacy

Address: 24 Granate St. Villa Verde, Novaliches, Q.C.

Phone: 02-664-8721

Email: donaldjmanalo@yahoo.com

Company: PETRON FREEPORT CORPORATION

Rep: Sander Bernarte

Business: Retail gasoline service station

Address: Rizal Blvd Croner Argonaut Highway, SBFZ

Phone: 252-1858

Email: mpsantos@petronmarketing.com

Company: ASIAN TIGERS LANE MOVING & STORAGE

Rep: Gerry Lane

Business: International Moving & Storage, Domestic moves,

Fine arts handling, Office & Factory Relocation Address: N4 JY & Sons Compound, Veterans Complex

Taguig, Metro Manila Phone: 02-837-0932

Email: Virginia.lane@asiantigers-philippines.com

Company: TRANSLIFT PORT EQUIPMENT SERVICES

Rep: John R. Wellington

Business: Fabrication 7 Repair of Cranes & Material Handling Structure & Equipment Engineering Services

Address: Bldg 3, Rivera Pt, SBFZ

Phone: 252-6332

Email: translift@transliftsubic.com

Company: SUBIC DUTY FREE SHOP, INC. (MEAT PLUS

CAFÉ)

Rep: Ma. Teresa M. cabaylo Business: Restaurant

Address: Bldg. 65 Sampson Road, SBFZ

Phone 252-7091

Email: sdfsinc@pldtsubictel.com

Company: PURE PETROLEUM CORP.

Rep: Cheryll L. Casela Business: Tank Leasing

Address: Lot Adjacent to Boton Wharf, Agonaut Highway,

Subic Bay Freeport Zone

Phone: 250-2417

Email: ppcsubic@yahoo.com

Company: XEROGRAFIX BUSINESS PRODUCTS &

SERVICES, INC.

Rep: Allan J. Provindido Business: trading & Services

Address: Lot 3, Manila Vanue, CBD Area, Subic Bay

Freeport ZOne Phone: 252-5457

Email: apxerografix@yahoo.com

Company: ZOOBIC SAFARI

Rep: May Gamir Business: Theme Park

Address: Group 1 Ilanin, Forest Adventure Park, SBFZ

Phone: 252-2272

Email: may gamir28@yahoo.com

Company: PRAGMATIC DEVELOPMENT AND CONSTRUCTION CORP.

Rep: Marjorie S. Dizon Business: Real Estate

Address: 1175 Rizal Avenue West Tapinac, Olongapo

Phone: 222-4194

Email: pdcczb@gmail.com

Company: NATIONAL INSTRUMENTS PHILIPPINES

Rep: Lorenz Yatco

Business: Hardware and software systems

Address: Level 2 unit 203-205, Common Goal Tower Finance St. madrigal Business Park Alabang, Muntinlupa

City 1780

Phone: 02-659-1722 Email: Lorenz.yatco@ni.com

Company: BAYPORT PLASTIC INDUSTRIES, INC.

Rep: Lewis D. Strickland Business: Manufacturing

Address: Lot 30 & 31 Efficiency Ave, Corner Innovative

St., Subic Bay Gateway Park, SBFZ

Phone: 250-3408

Email: me@bayportinc.com

Company: SBDMC, INC.

Rep: Jeff Lin

Business: Non-life Insurance

Address: Admin. Bldg., Argonaut Cor. Rizal Highway,

Subic Bay Gateway Park, Phase 1, SBFZ

Phone: 252-3456

Email: anna@sbdmc.com

Company: SUBIC BAY MOTORS CORPORATION

Rep: Bienvenido B. Perez

Business: Sells used imported vehicles like trucks, construction equipment, sports utility vehicles &

passenger vans/ Trading

Address: Bldg. 1457, Argonaut Highway, SBFZ

Phone: 252-1260

Email: info@ichibantrucks.com

Company: PHILIPPINE COASTAL STORAGE &

PIPELINE CORP Rep: David Attewill

Business: Petroleum Storage & Terminal

Address: Bldg. 1428 Poll Pier Compd. Argonaut Highway,

Subic Bay Gateway Park, SBFZ Phone: 252-8888 loc 109

Email: milo.sesante@philcoastal.net

Company: LINDBER AG A4-BRANCH

Rep: Edwin M. Espinosa

Business: Manufacturer of spectacle frames made of

Address: Lot 5 Boton Light & Science Park, Argonaut

Highway, Boton Area, SBFZ

Phone: 252-1188

Email: eme@lindberg.com



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FAX NO: 252-3072

E-MAIL: rbaldeo@sbfcc.com | rbaldeo@globalgroup.ph

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SUBIC BAY FREEPORT ZONE, 2222
PHILIPPINES

PHONE NO: 250 - 3408
FAX NO:
E-MAIL: lewisstrickland@yahoo.com lewis@bayportinc.com
tropical_bay@yahoo.com
BUSINESS NATURE: MANUFACTURING

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MANAGING PARTNER
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UNIT B 2-F XEROGRAFIX WORLD PLUS BLDG.
LOT SPACE #3, MANILA AVE, CBD AREA, SBFZ

PHONE NO: 252 - 9949
FAX NO: 252-9949
E-MAIL: ptumanda@yahoo.com | fmmpreyes@yahoo.com
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SBFCC DIRECTOR

DONALD J. MANALO

PRESIDENT OVALDESK INC. 24 GRANATE ST. VILLA VERDE, NOVALICHES, QUEZON CITY PHONE NO: (02) 664 - 8721
FAX NO:
E-MAIL: donaldjmanalo@yahoo.com
BUSINESS NATURE: OCCUPATIONAL SAFETY
HEALTH TRAINING AND CONSULTANCY

SBFCC DIRECTOR

EDNA G. CANLAS

CHIEF OPERATING OFFICER SUBICWATER AND SEWERAGE CO., INC. FORMER SUBCOM AREA, RIZAL HIGHWAY, SBFZ PHONE NO: 252 - 9949 FAX NO: 252 - 2966 E-MAIL: edna.canlas@sublcwater.com.ph BUSINESS NATURE: WATER AND SEWERAGE UTILITY